

LORICA RECOGNISES THE TRAVEL BENEFITS OF MONDIAL ASSISTANCE
EB Consultancy is Latest Provider to Sign up to Mondial Travel Select

Lorica, a leading employee benefits consultancy has appointed Mondial Assistance UK to meet its travel benefits requirements, in an exciting new contract for both parties. Mondial Assistance, an international leader in travel insurance solutions, entered the Employee Benefits (EB) market in the second quarter of 2009, with Lorica the latest to sign up to the Travel Select product, alongside other high profile Clients such as Allianz.

Alongside Mondial Motor Select, for roadside assistance services, Mondial Travel Select is one of the first products the company is providing to the EB market, and delivers adaptable travel insurance solutions which allow staff to select the level of cover which best meets their specific travel requirements. Ben Smart, Sales Director Corporate, Travel & Health of Mondial Assistance UK comments, "Using our experience within the travel insurance and assistance market, Mondial Assistance has created a tailor made service, specifically for the employee benefits market. The strength and flexibility of our core products means that Travel Select is a one stop solution which increases the efficiency and seamless management of overseas assistance and associated repatriation work, making it the ideal solution for Lorica."

Mondial Travel Select gives staff the option to quickly and easily select the best level of cover for them. For example, policies can be amended to reflect changes in lifestyle due to events such as starting a family. Golf, Winter Sports and Scuba Diving cover is included in all policies as standard, providing extensive cover at competitive prices. Mondial Travel Select is also fully able to integrate into existing IT platforms and infrastructures, providing a seamless and professional facility.

John Russell Smith, Lorica Client Director, comments: "We have chosen Mondial Travel Select as our preferred travel insurance provider as Mondial Assistance is such a strong insurance and assistance brand with unrivalled experience in the travel

industry. Lorica's flexible benefits platform, Cube, within which Travel Select will be offered, provides a complete online solution and a full range of benefits. Travel Select delivers a robust travel insurance service with competitive pricing, which employees of Lorica's clients are now able to purchase for their benefits package via Cube. The product allows us to offer staff a competitive and adaptable travel insurance service, through which cover can be tailored to meet individual needs. It is the most user-friendly product we came across during our search, and will enable staff to take control of their cover and any claims easily and efficiently. We have already built a strong relationship with Mondial Assistance and look forward to exploring and utilising their expertise going forward.”

Ben Smart concludes, “By bringing our established products and award winning services to a new and growing market, we continue to expand and build on the market leading position of Mondial Assistance. We very much look forward to working closely together to develop new services and solutions for the ever-changing market, and are excited about the many prospects held within our new relationship with Lorica, particularly in a time of continuing economic uncertainty.”

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Mondial Assistance: an intervention every 2 seconds around the world.

International leader in Assistance, Travel Insurance and health, life & home care services, today the Mondial Assistance Group counts more than 10 231 employees who speak 40 different languages and work throughout the world with a network of 400,000 service providers and 180 correspondents. 250 million people, or 4% of the world's total population, benefit from its services, which the Group provides on all five continents. Mondial Assistance is a member of the Allianz Group.

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